YING HAN TECHNOLOGY CO., LTD.

Financial statements & Business report

Disclaimer

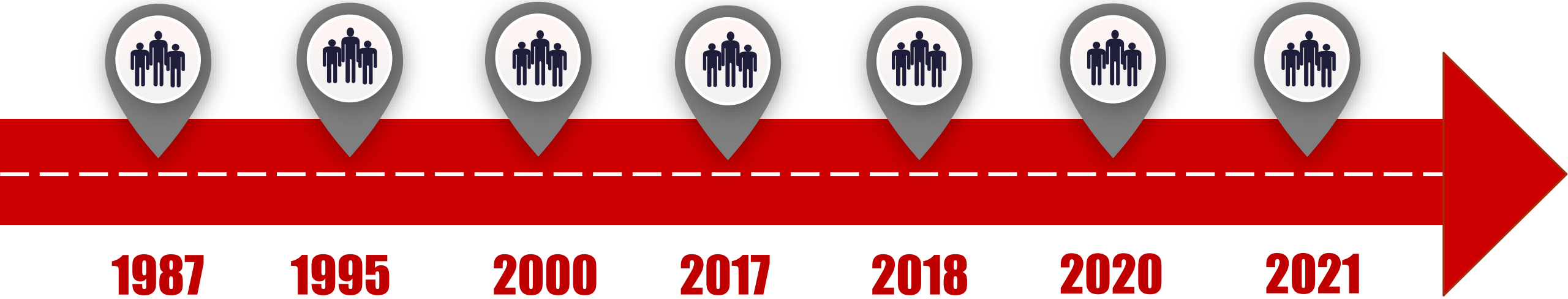
The following pages contain projections & estimates of financial information as well as the market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operation and financial condition may differ significantly from those contained in the projections & estimates.

These projections & estimates should not be interpreted as legally binding commitments.

Company Profile

History, Chronicle



1987

YLM was founded in 1987

1995

In 1995, YLM's CNC PC Based tube bender was the first advantaged control system developed in Asia

2000

YLM is one of the leaders in supply of advanced solutions for companies in metal tube forming industries (USA TENNECO)

2017

IPO in 2017

2018

Blooming up the market of laser cutting machine & 6 axes articulated robot

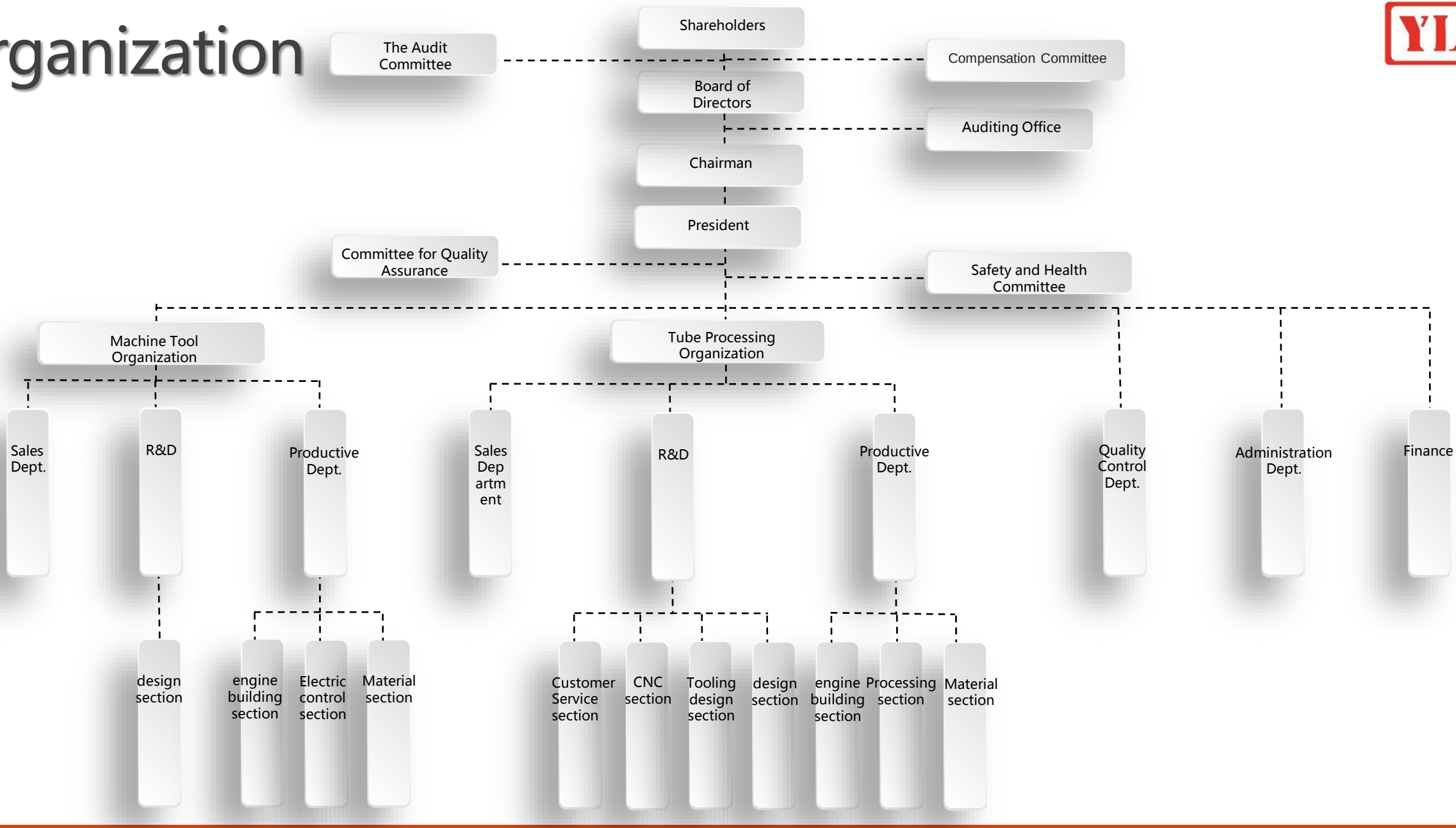
2020

Blooming up the market of laser technology

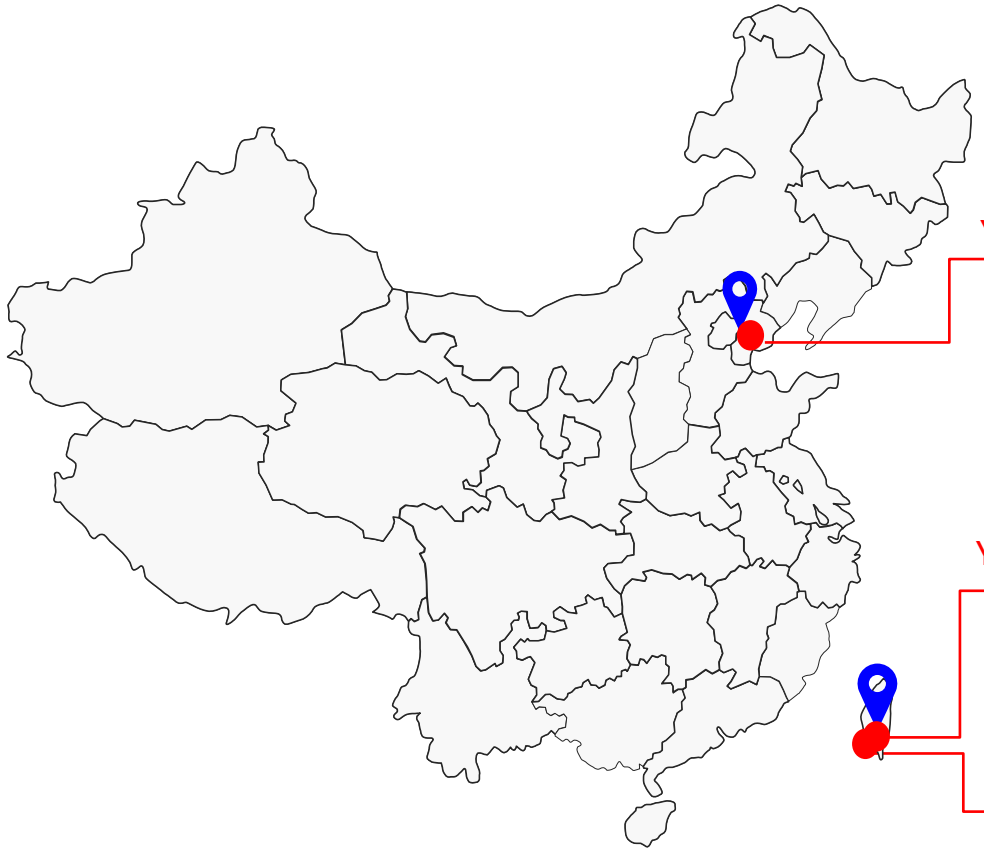
2021

AI Intelligence & Digital communications era

Organization



Global Distribution



YLM TIANJIN China

YLM TAIWAN KEJI dist. Tainan (HQ)

YLM TIAWMA Yong-Kang dist. Tainan

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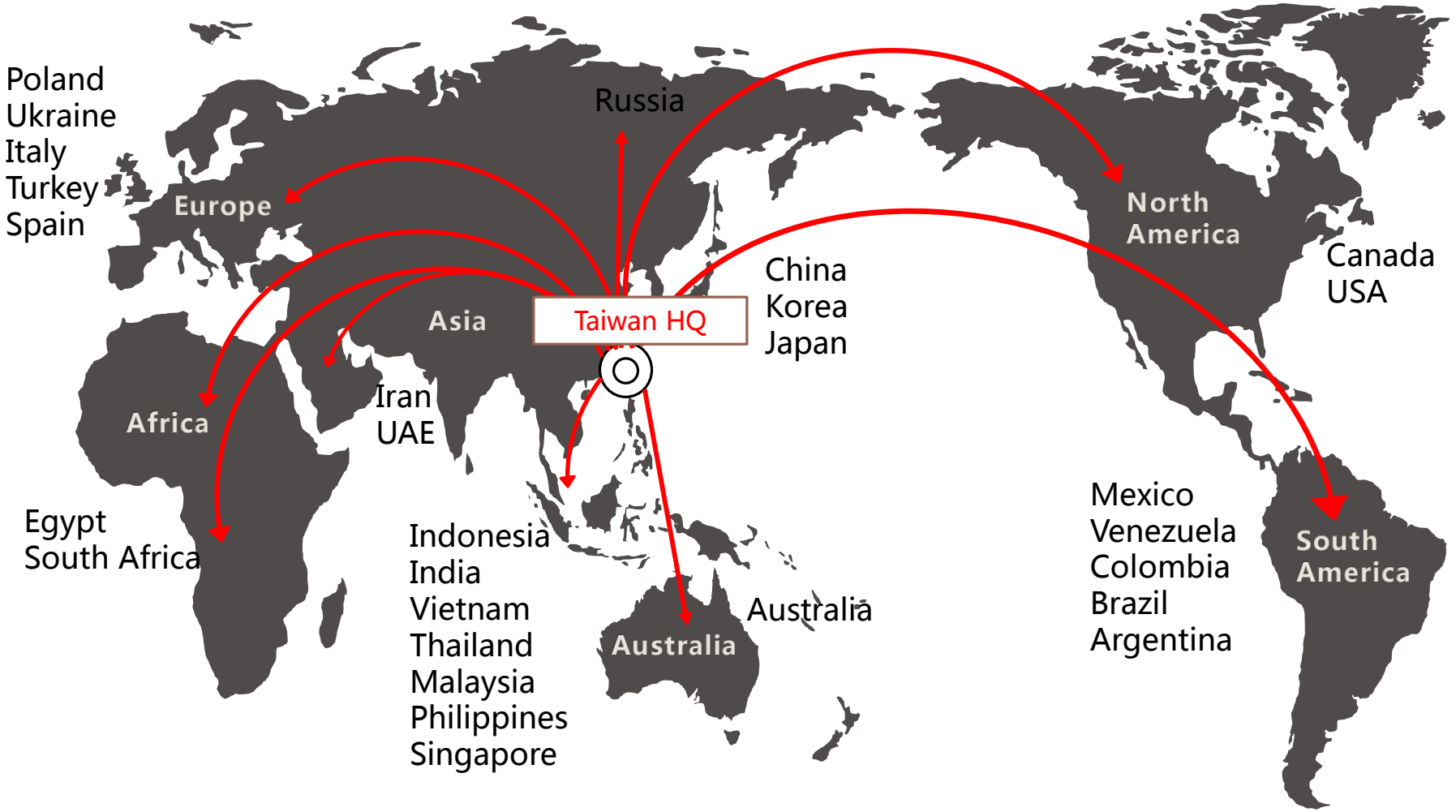
Automatic & Intelligent Equipment Production Manufactories

YLM 24 hour NON-STOP Global Service



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Sales & Service Locations

Products and industrial applications

Main Products

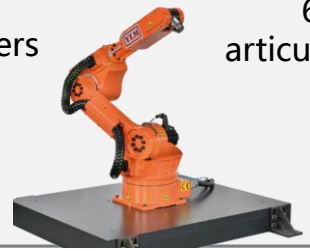
CNC hybrid tube bender(single side)

AE tube bender (single side / R&L)

Laser cutting technology

Cutter End-former

CNC machining centers



6 axes articulated robot

Laser cutting technology

Automation work cell

Industry Application

Automobile Industry

Shipbuilding industry

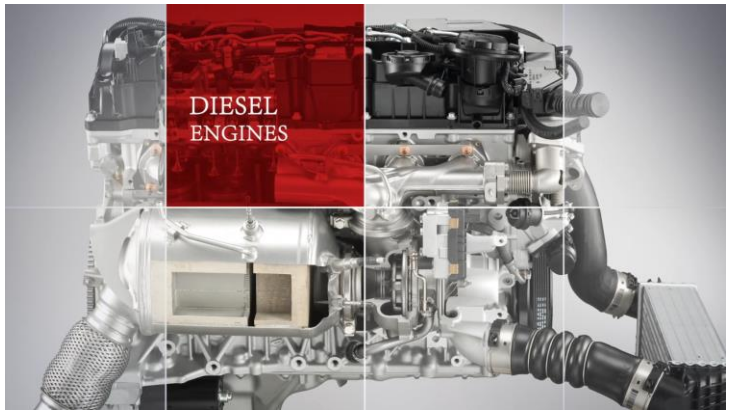
Construction Industry

Boiler Industry

Aviation Industry

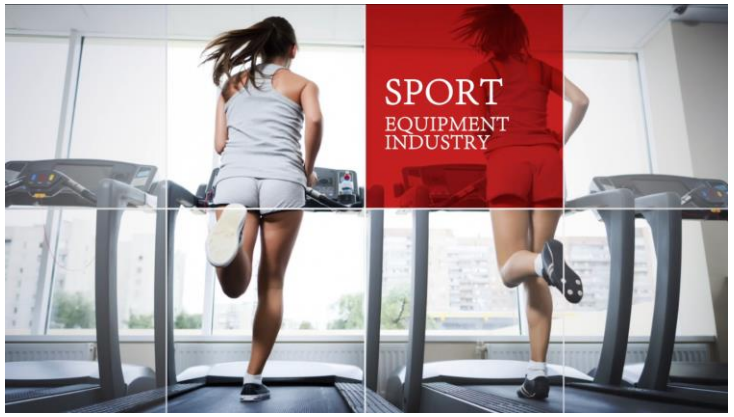
Industry Application

Furniture Industry



Diesel Engine Tubes

Home Appliances



Sports Equipment Industry

Baby Stroller Components

Technological Innovation

Smart robot

Automation work cell

System integration

Big data collection

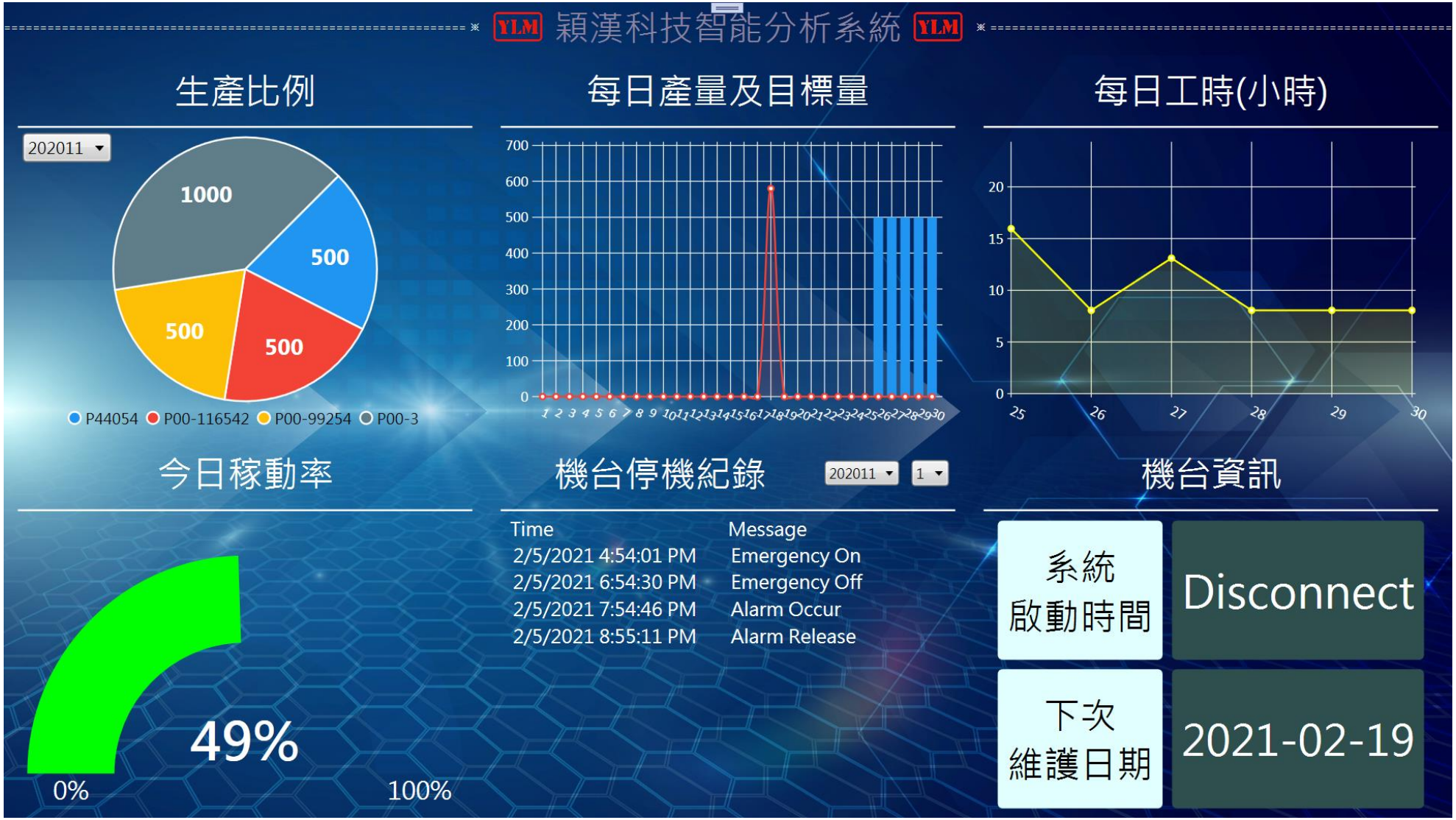
Analog technology

Intelligent analysis technology

Industry 4.0 solutions

Information Management Software

Information Management Software



Operating performance-Automation work cell

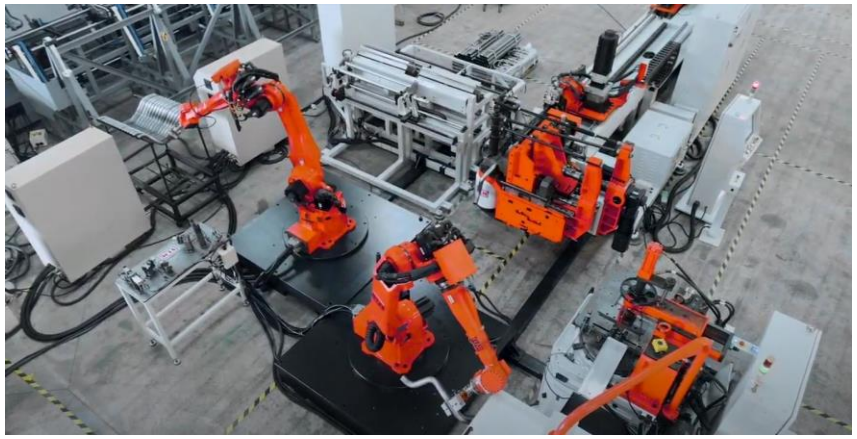
Work cell in Australia

Work cell in Turkey

Work cell in Japan

Work cell in Egypt

Work cell in Russia



Work cell in USA

Operating performance-YLM Robot

Coordinate measure system with YLM robot

CNC machining center with YLM robot

Warehouse with YLM robot

MMK with YLM robot

Sanitary equipment with YLM robot

ACER with YLM robot

Automatic Rice Bag Stacking Line with YLM robot

Future Prospects

Future Prospects

“ Artificial Intelligence ” and “ Information Management ” Software series

AI bender replaces people to set up parameters and self-diagnose abnormalities. Also, it provides the best bending path.

Laser Processing series

The six-axis robotic arm with an external servo rotating platform achieves energy saving and environment protection to meet high efficiency.

“Work Cell Network” Plan

Entertaining the era of 5G network communication, using wireless communication technology to connect multiple single working stations to achieve working simultaneously at the whole area, this what we called Unmanned Work Cell condition.

Financial statements

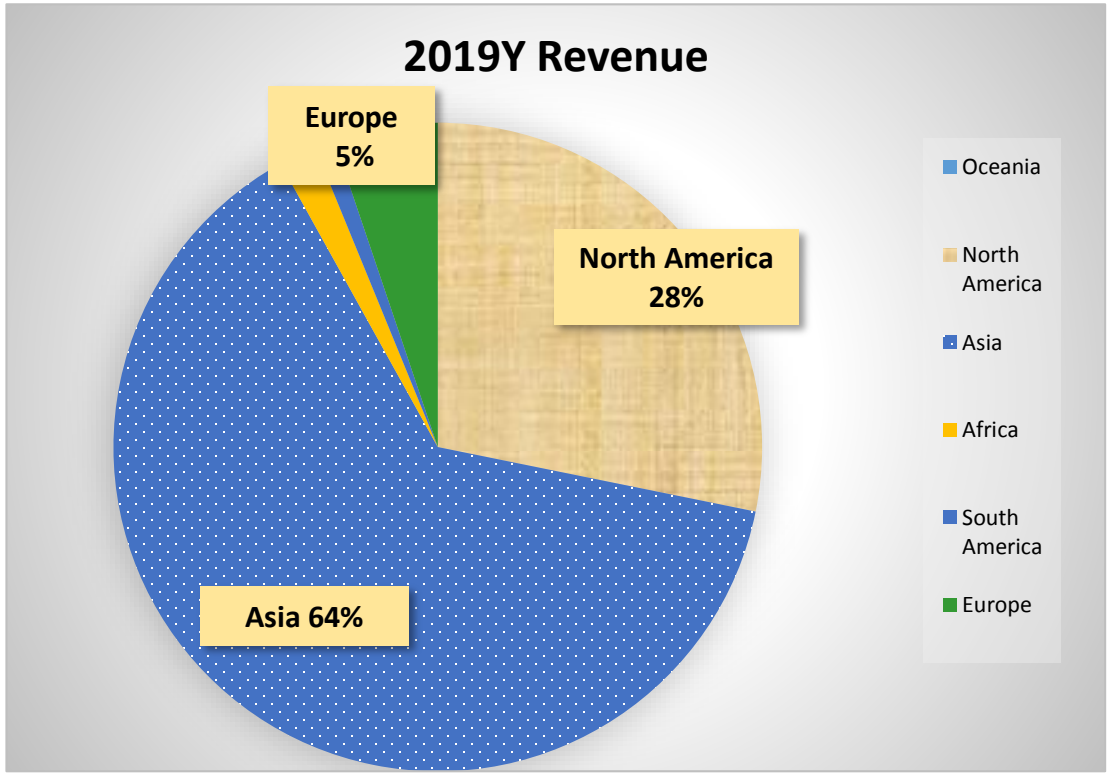
Statement of Comprehensive Income

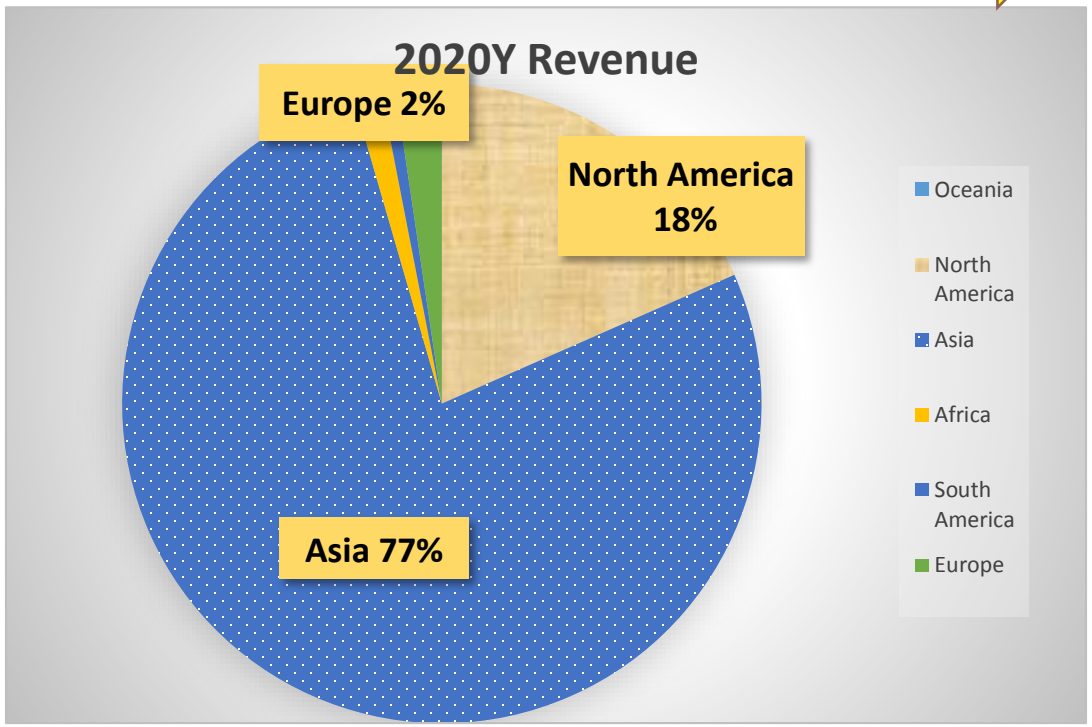
Unit: NTD Thousand

	2018Y		2019Y		2020Y		2021Q3	
	Amounts	%	Amounts	%	Amounts	%	金額	%
Revenue	1,433,323	100%	984,653	100%	658,110	100%	624,399	95%
Gross Profit	546,761	38%	317,386	32%	151,679	23%	149,186	23%
Expense	365,241	25%	344,250	35%	286,477	44%	224,113	34%
Operating Income	181,301	13%	(26,801)	-3%	(133,192)	-20%	(73,180)	-11%
Non-operating Gain/Loss	12,269	1%	(33,925)	-3%	(19,834)	-3%	(14,421)	-2%
Net Income	**149,306**	**10%**	**(62,038)**	**-6%**	**(152,490)**	**-23%**	**(95,043)**	**-14%**
EPS	**$2.21**		**($0.95)**		**($2.23)**		**($1.41)**	

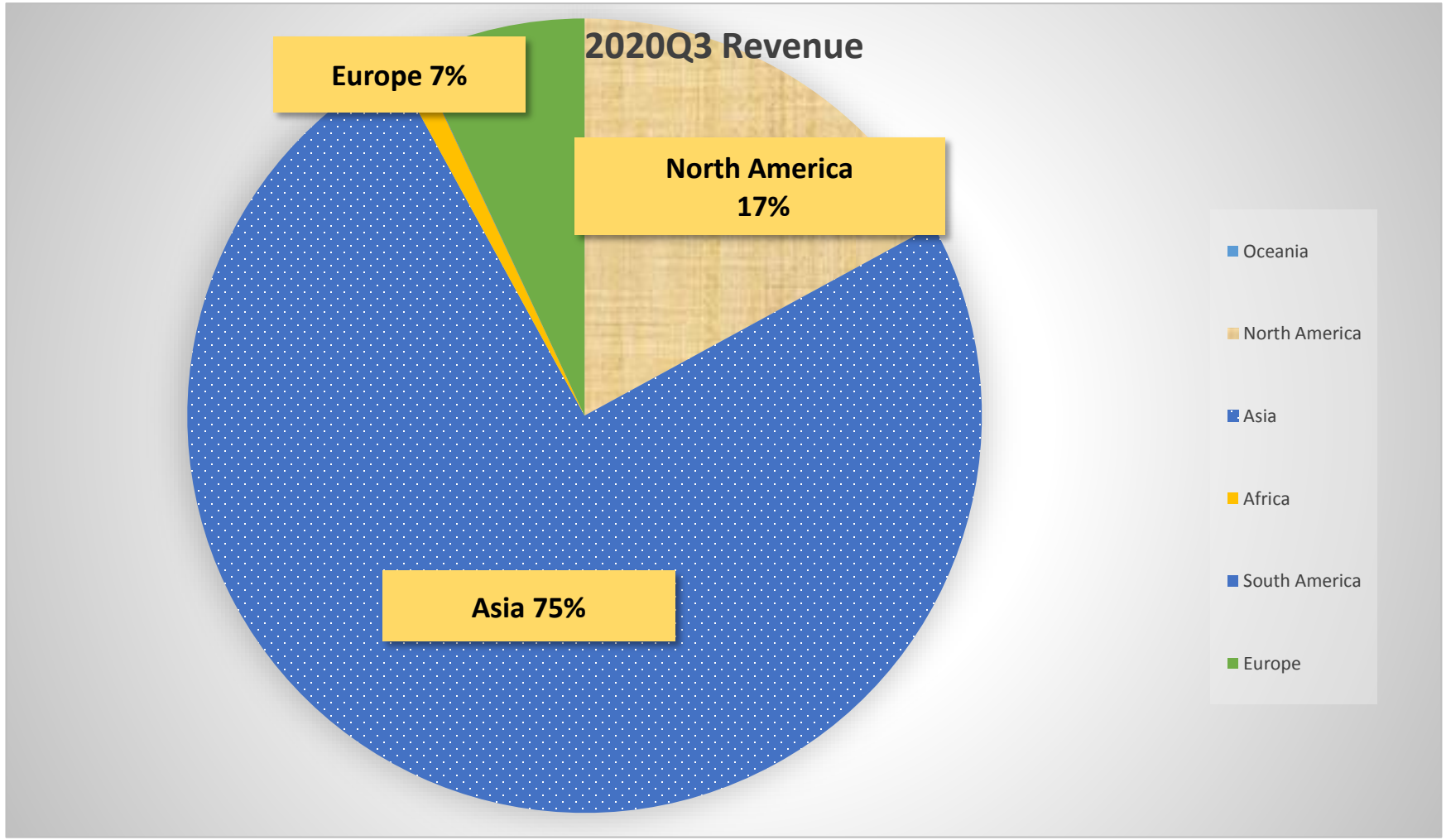
Global Sales Allocation

Decline of N.A. caused by Covid-19





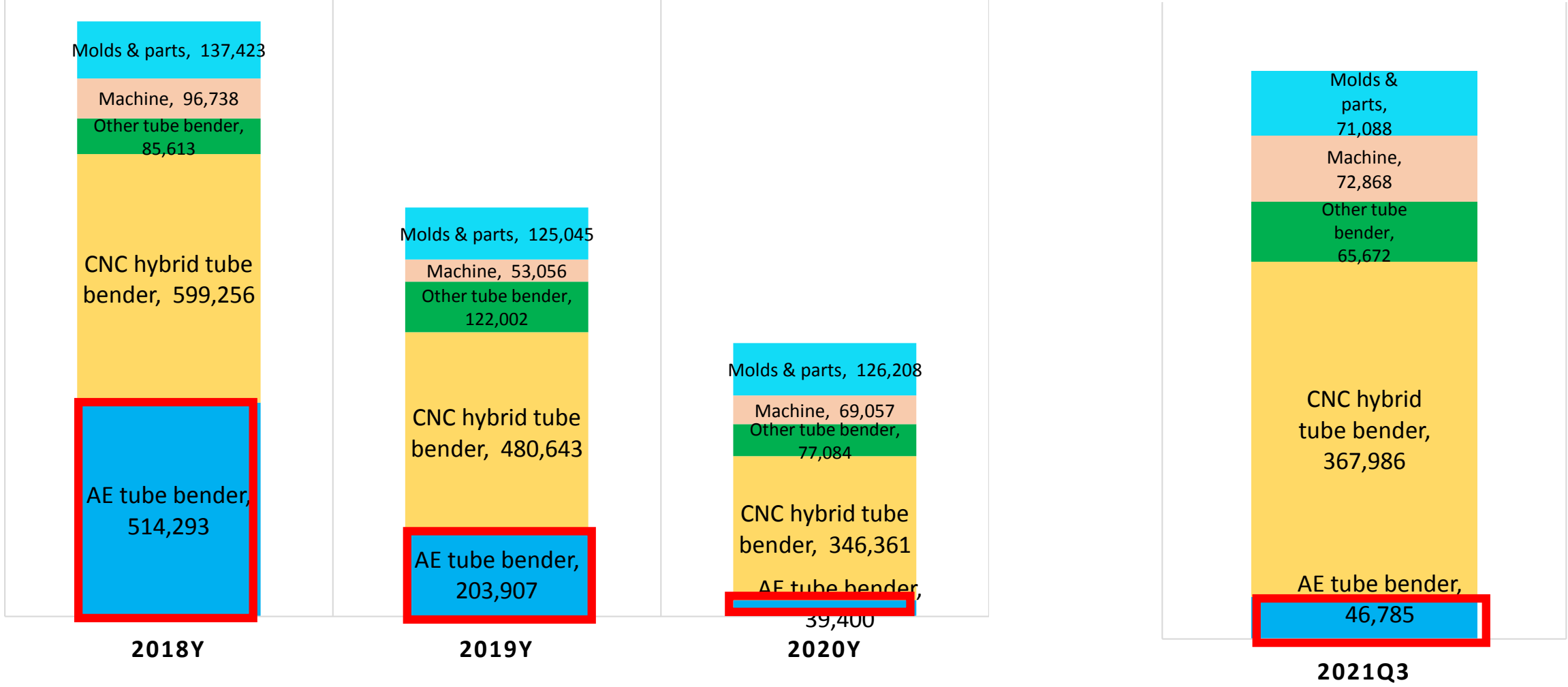
Global Sales Allocation



Main Income Source

– N.A. & EU market has slowed down import of competitive machines

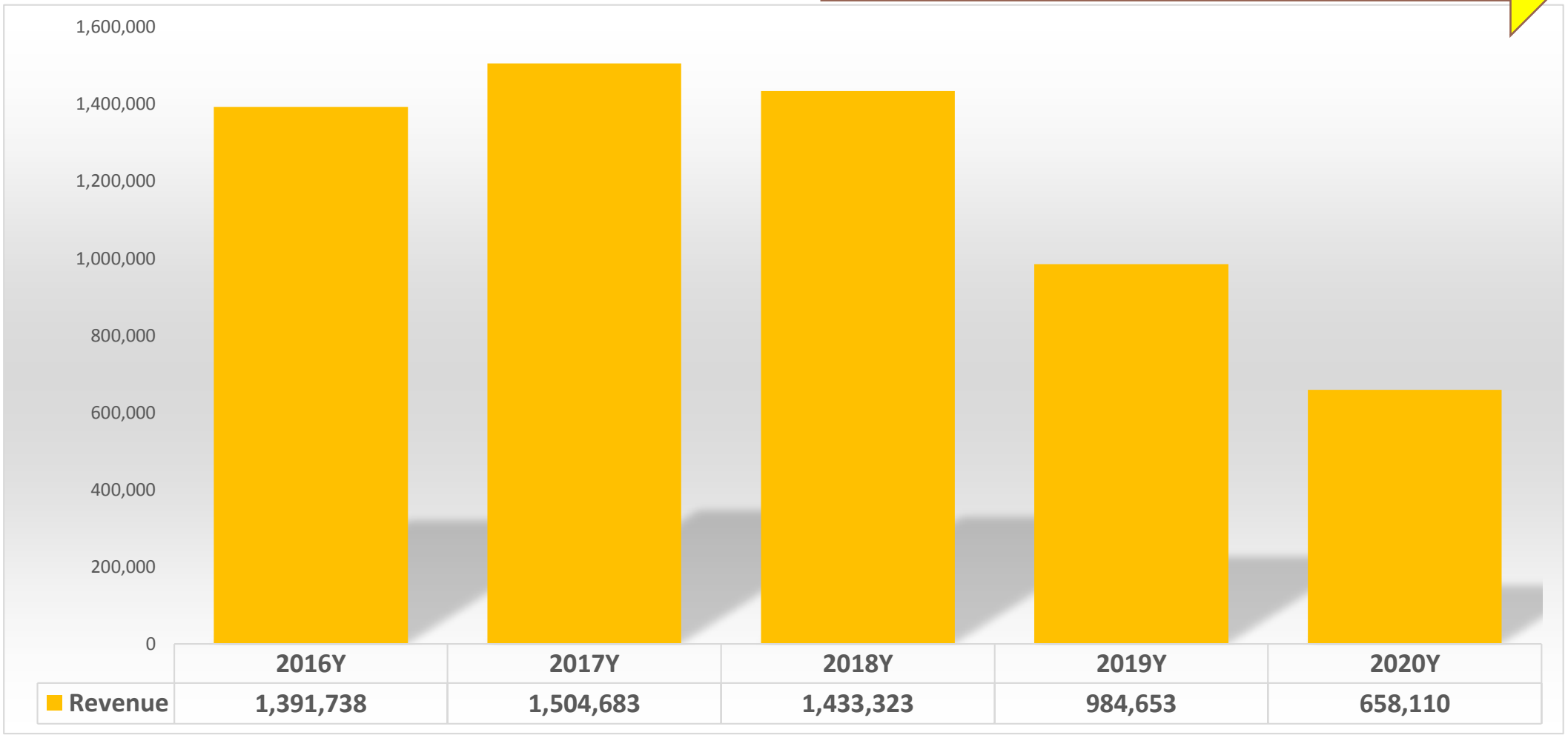
Unit: NTD Thousand



Stable Operation Strategy – Sales Income

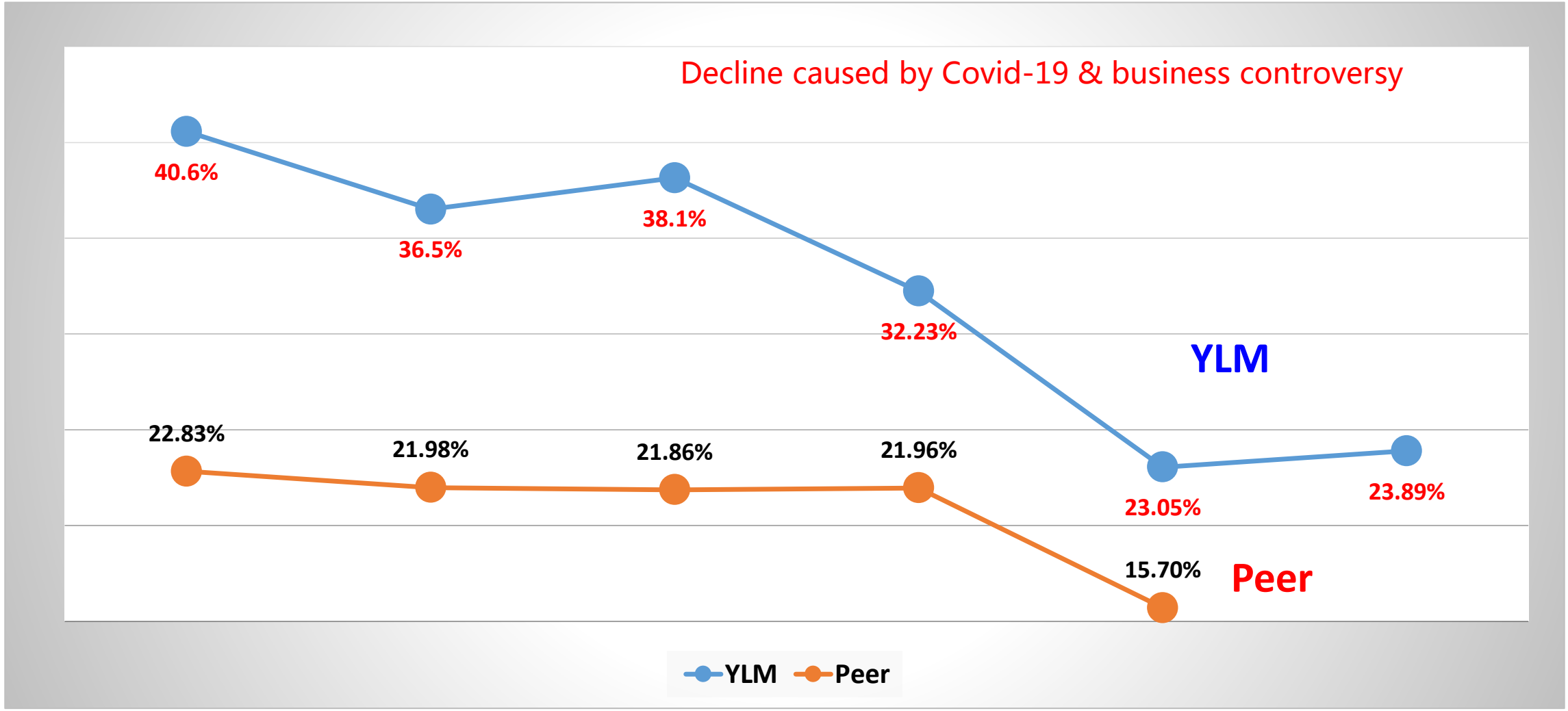
Unit: NTD Thousand

Decline caused by Covid-19 & business controversy



	2016Y	2017Y	2018Y	2019Y	2020Y
Revenue	1,391,738	1,504,683	1,433,323	984,653	658,110

Continuous mission on high profit – Gross Profit

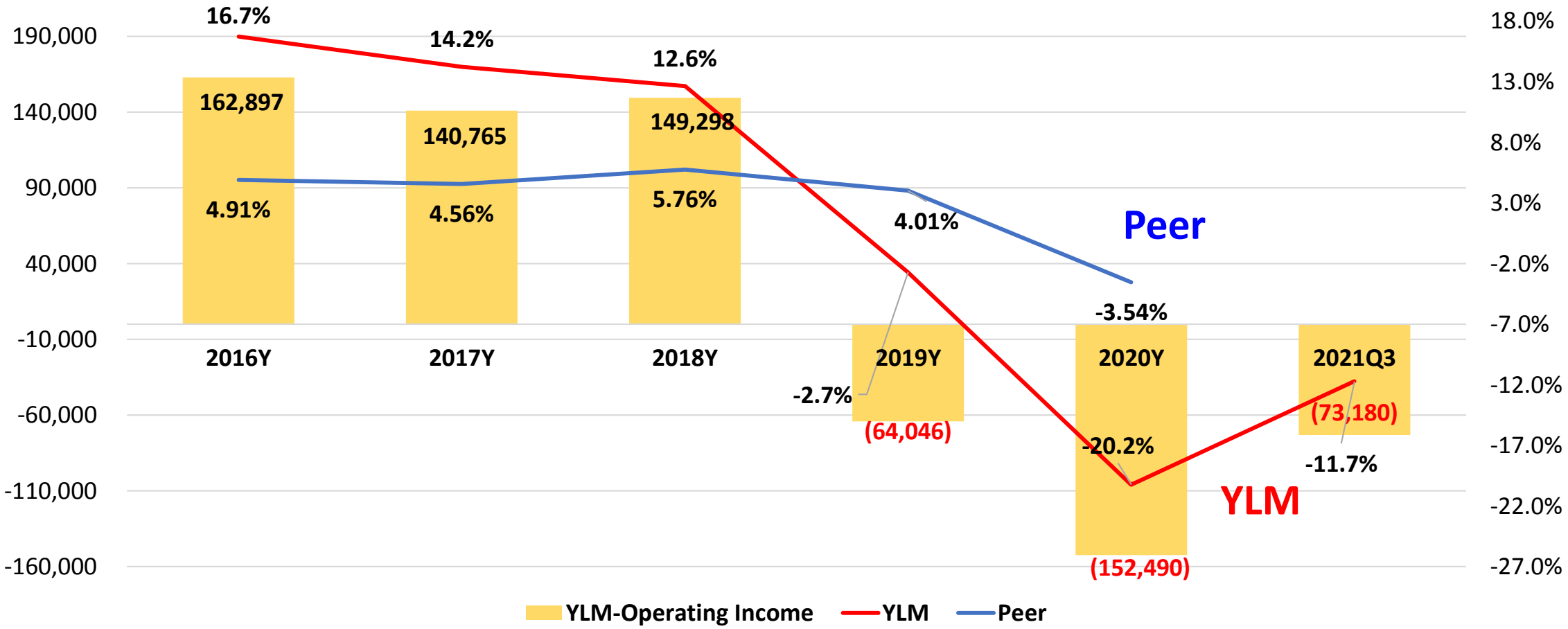


Data From : MOPS

Income Efficiency – Net Profit

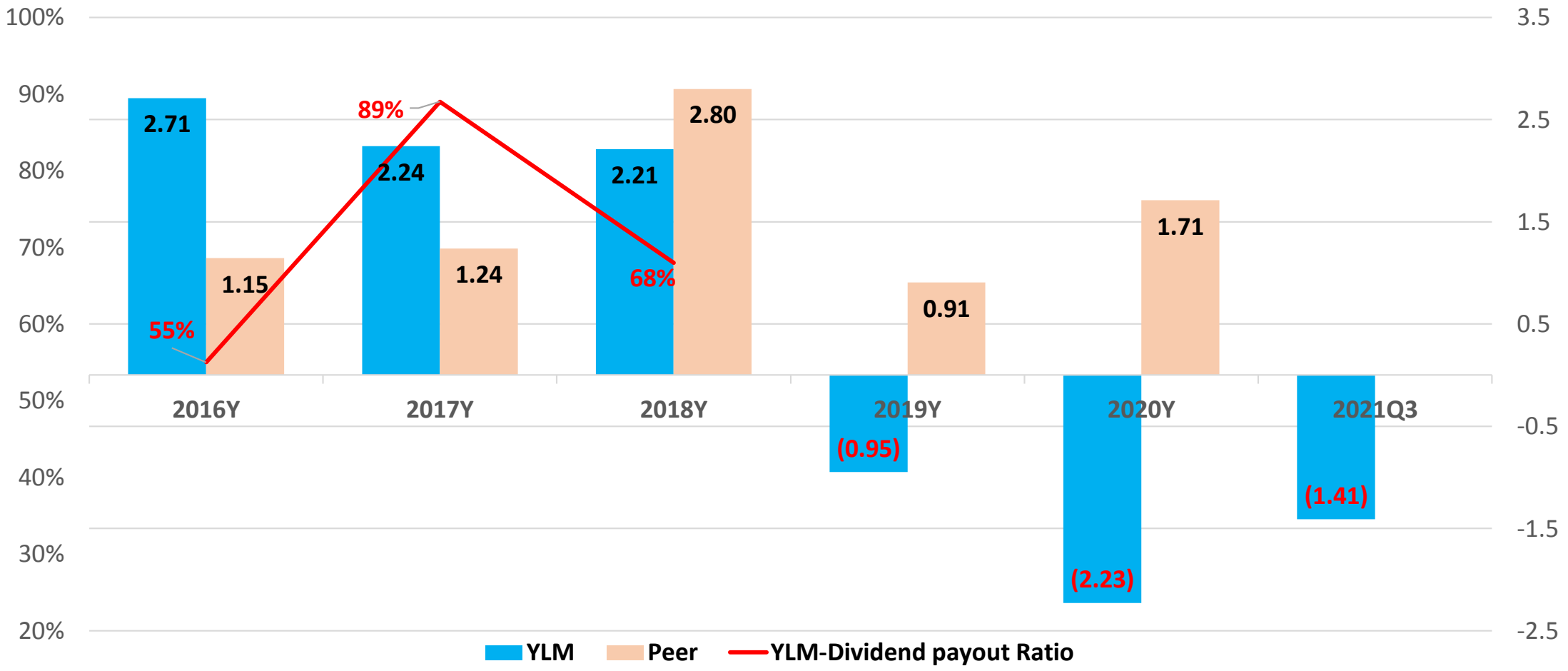
Impacted by Covid-19 & business controversy of US & China started from Q4 2018

Unit : NTD Thousand , %



Data From : MOPS

To create highest profit for shareholders -EPS



Data From : MOPS

Balance Sheet

Unit: NTD Thousand

	2018Y		2019Y		2020Y		2021Q3	
Total Assets	**3,030,217**	**100%**	**3,049,136**	**100%**	**2,746,009**	**100%**	**2,722,766**	**100%**
Cash and cash equivalen	314,548	10%	394,328	13%	278,965	9%	228,371	8%
Current assets	1,848,053	61%	1,627,295	54%	1,494,462	49%	1,495,628	49%
Property, plant and equi	816,117	27%	764,553	25%	726,717	24%	777,233	26%
Noncurrent assets	51,499	2%	262,960	9%	245,865	8%	221,534	7%
Total liabilities	**1,754,934**	**58%**	**1,943,159**	**64%**	**1,788,826**	**59%**	**1,864,025**	**62%**
Short-term loans	676,327	22%	1,074,127	35%	925,120	31%	924,225	31%
Current liabilities	546,842	18%	278,882	9%	273,531	9%	324,490	11%
Long-term loans	493,285	16%	447,958	15%	462,017	15%	496,581	16%
Noncurrent liabilities	38,480	1%	142,192	5%	128,158	4%	118,729	4%
Equity attributable to	**1,268,086**	**42%**	**1,096,287**	**36%**	**949,555**	**31%**	**851,827**	**28%**
Total liabilities&equity	3,030,217	100%	3,049,136	100%	2,746,009	100%	2,722,766	100%
Net value per share	**18.8**		**16.2**		**14.1**		**12.6**	
Debt Ratio	**57.9%**		**63.7%**		**65.1%**		**68.5%**	
Current Ratio	**177%**		**149%**		**148%**		**138%**	
Quick Ratio	**102.7%**		**78.2%**		**78.3%**		**78.3%**	

Q&A