



YING HAN TECHNOLOGY CO., LTD.

Financial statements & Business report

Disclaimer

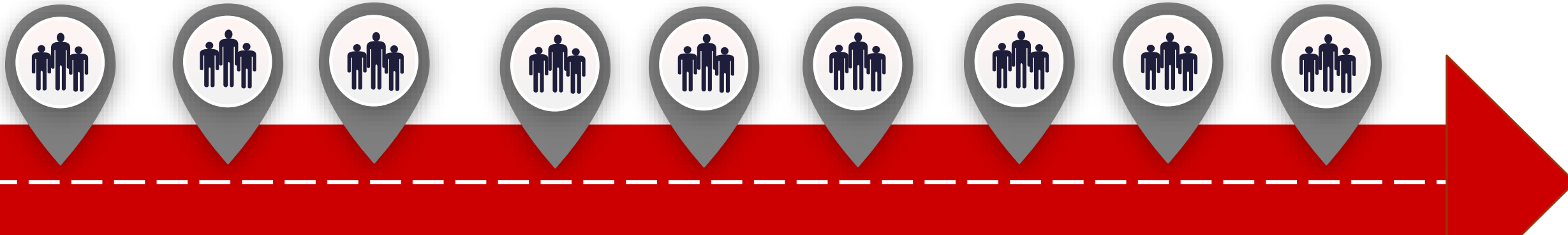
The following pages contain projections & estimates of financial information as well as the market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks and uncertainties.

Our actual results of operation and financial condition may differ significantly from those contained in the projections & estimates.

These projections & estimates should not be interpreted as legally binding commitments.

Company Profile

YLM Milestone



1987

YLM was founded in 1987

1995

In 1995, YLM's CNC PC Based tube bender was the first advantaged control system developed in Asia

2000

YLM is one of the leaders in supply of advanced solutions for companies in metal tube forming industries (USA TENNECO)

2008

Hannsa was founded in 2008

2017

IPO in 2017

2018

Blooming up the market of laser cutting machine & 6 axes articulated robot

2020

Blooming up the market of laser technology

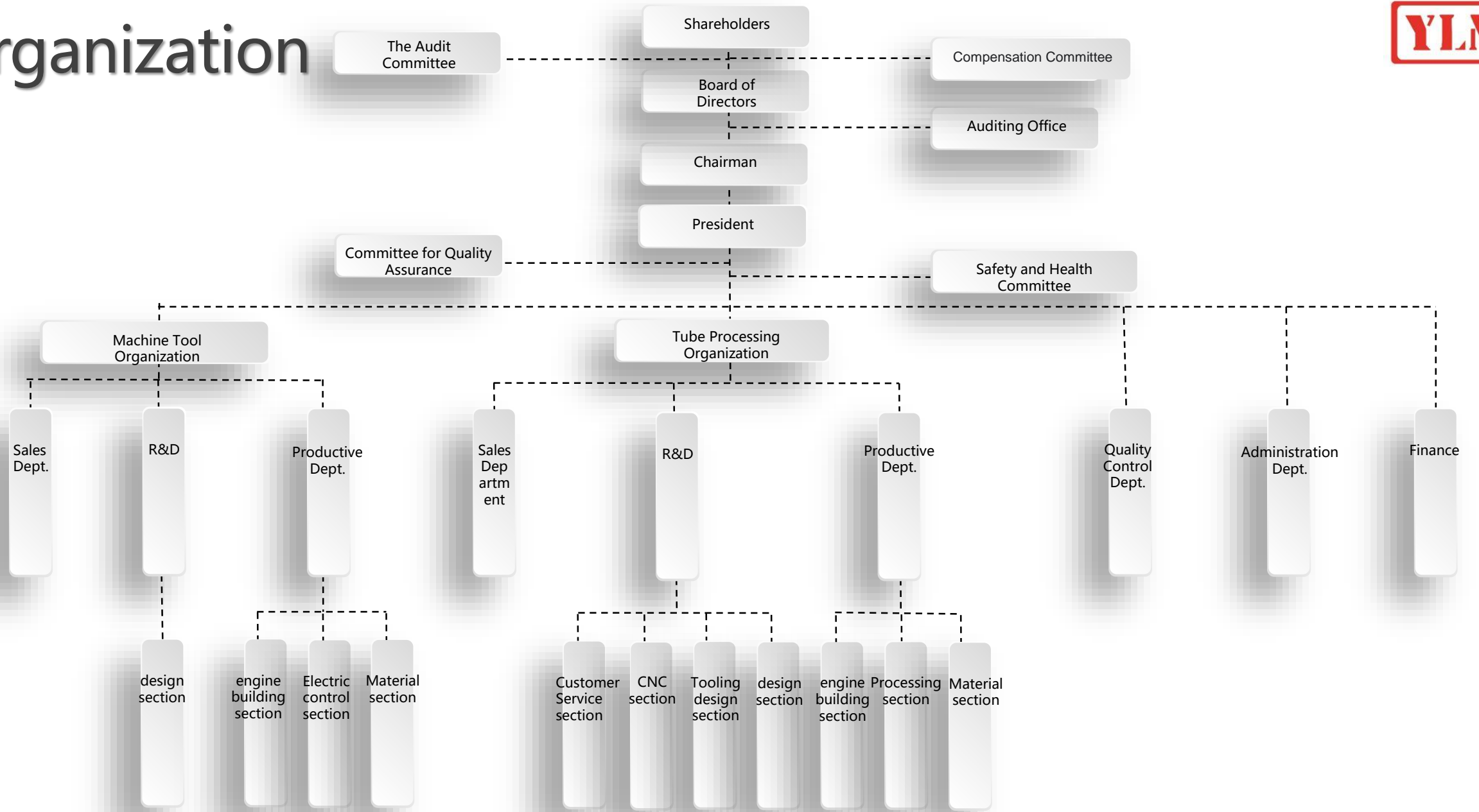
2021

AI Intelligence & Digital communications era

2022

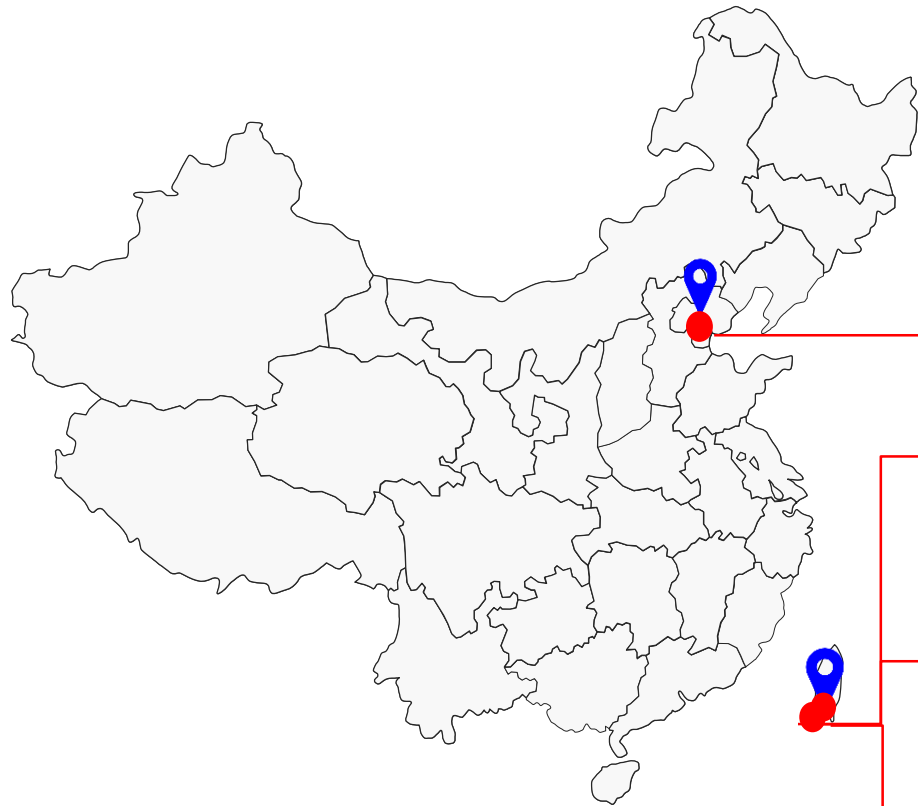
Smart Automation combat information center

Organization



Global Distribution

**Automatic & Intelligent
Equipment Production
Manufactories**



YLM TIANJIN China (YLM)



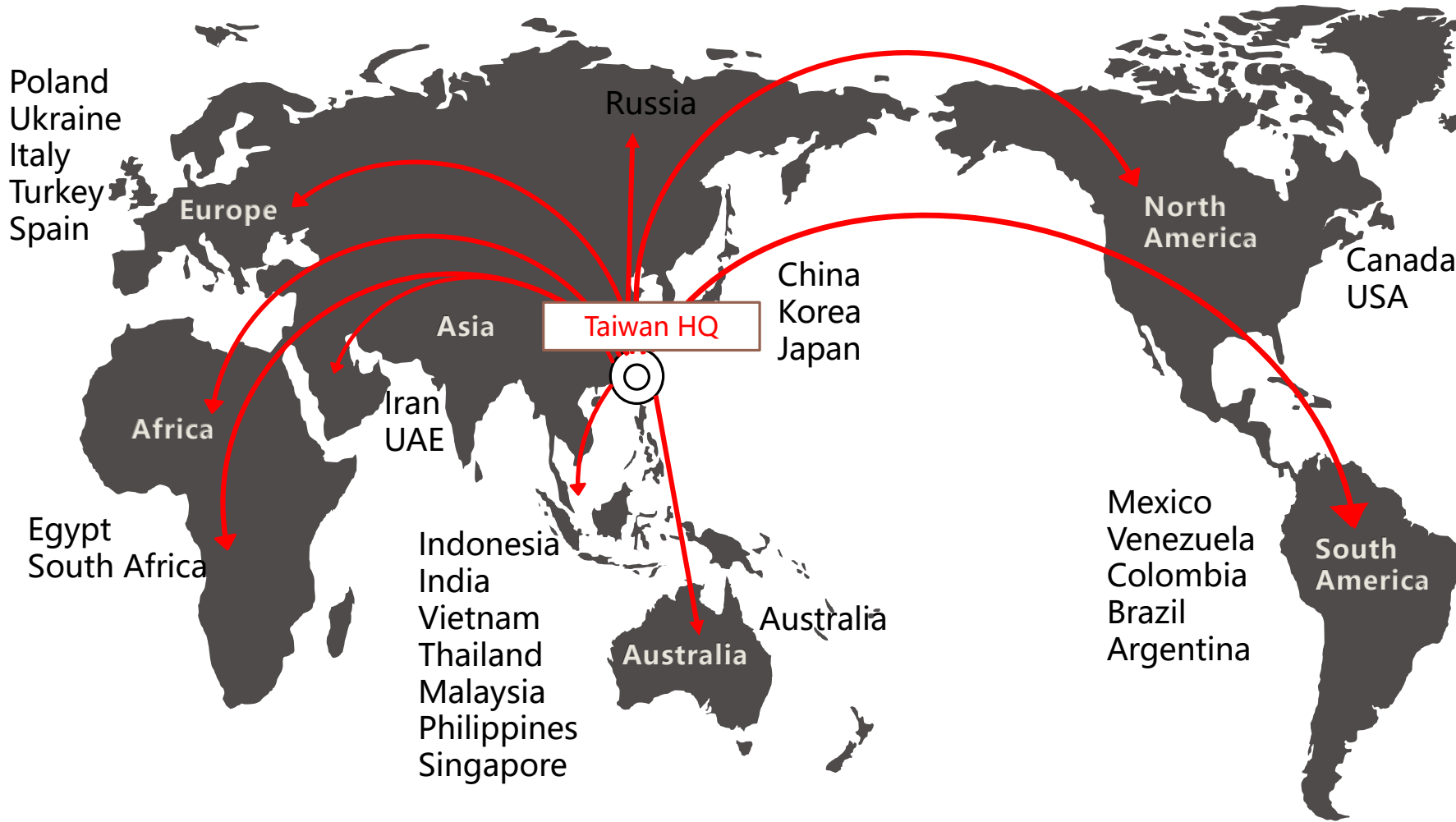
YLM Annan dist. Tainan (HQ)

YLM Annan dist. Tainan II



YLM TAIWAN Yong-Kang dist. Tainan

YLM 24 hour NON-STOP Global Service



30

**Sales & Service
Locations**

Non-stop 24 hours service



You care, YLM care



Service
team

Products and industrial applications

Main Products



CNC hybrid tube bender(single side)



AE tube bender (single side / R&L)



Laser cutting technology



Cutter End-former



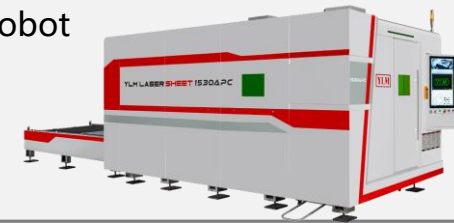
CNC machining centers



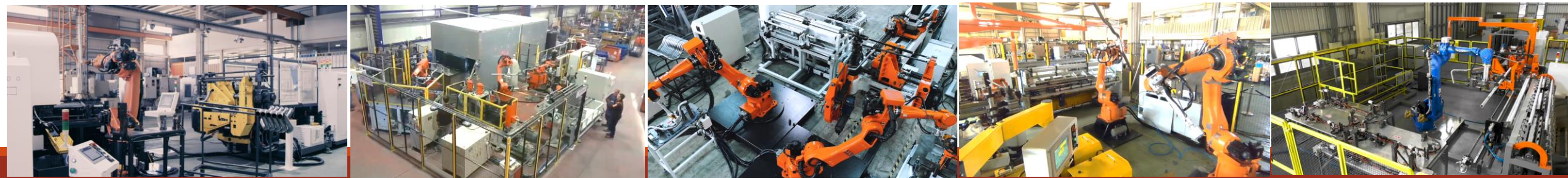
6 axes articulated robot



Laser cutting technology



Automation work cell



Industry Application



Automobile Industry



Industry Application



Furniture Industry



Industry Application



Boiler Industry



Industry Application



Shipbuilding industry



Technological Innovation



Smart robot



Automation work cell



System integration



Big data collection



Analog technology



Intelligent analysis technology

Industry 4.0 solutions

Information Management Software



YLM 穎漢科技智能分析系統 YLM

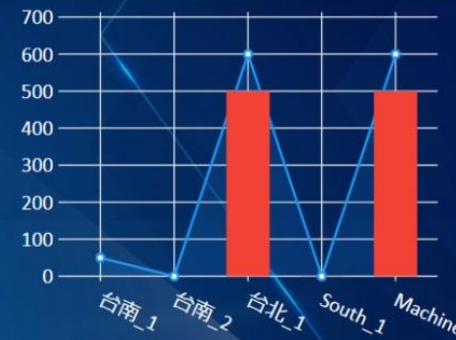
總稼動率



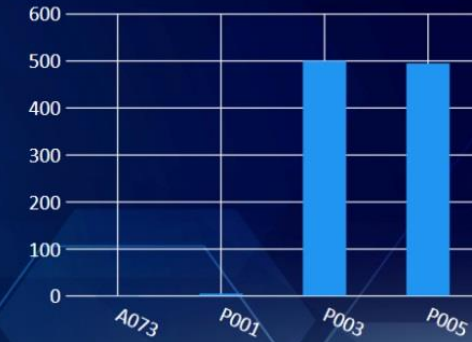
總達成量



每日產量及目標量



每日產量(工件名分類)



機台即時狀態

機台名稱	工件名稱	機台狀態	生產數量	達成率	稼動率
台南_1	000206-1	AUTO	364	0.00%	0%
台南_2	38BS2-1	STOP	2100	100%	0%
台北_1	3944	STOP	6595	83.33%	0%
South_1	1080	AUTO	9099	100%	1%
Machine	9122	ALARM	5818	83.33%	89%

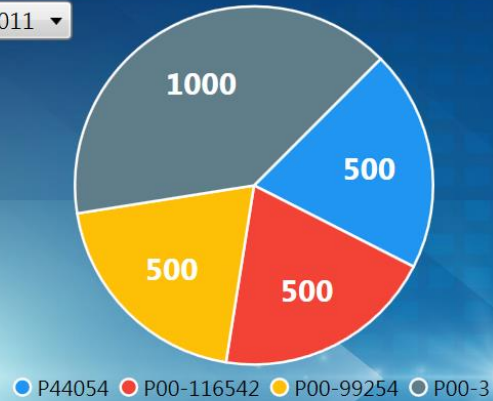
Information Management Software



YLM 穎漢科技智能分析系統 YLM

生產比例

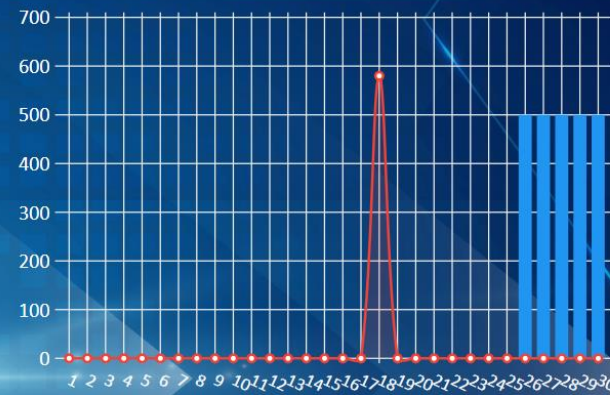
202011



今日稼動率



每日產量及目標量

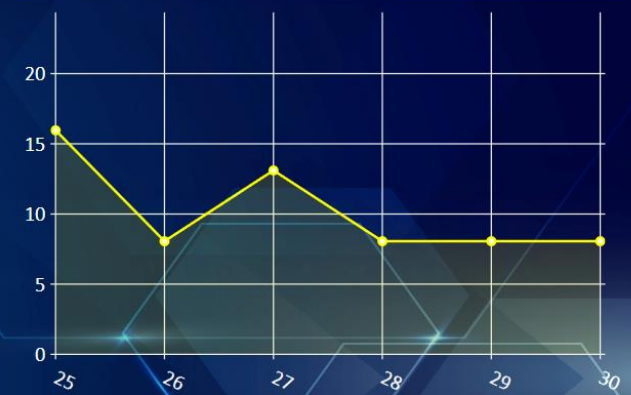


機台停機紀錄

202011 1

Time	Message
2/5/2021 4:54:01 PM	Emergency On
2/5/2021 6:54:30 PM	Emergency Off
2/5/2021 7:54:46 PM	Alarm Occur
2/5/2021 8:55:11 PM	Alarm Release

每日工時(小時)



機台資訊

系統
啟動時間

Disconnect

下次
維護日期

2021-02-19

Operating performance-Automation work cell



Work cell in Australia



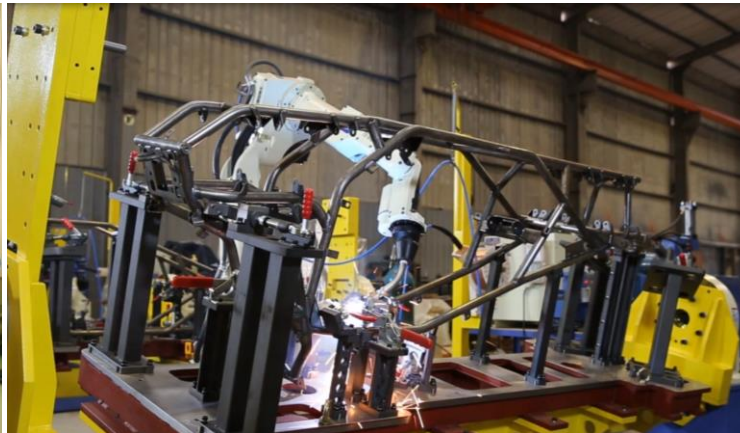
Work cell in Turkey



Work cell in Japan



Work cell in Egypt

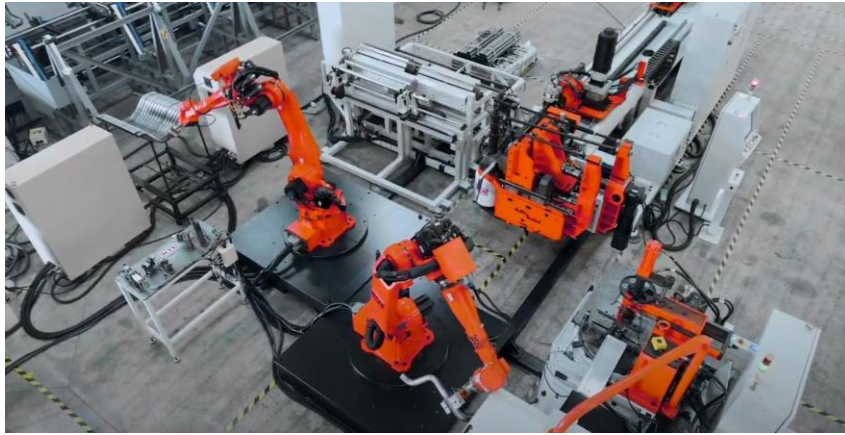


Work cell in Russia



Work cell in USA

Operating performance-Automation work cell



Work cell in USA



Work cell in Taiwan



Work cell in USA



Work cell in USA



Work cell in French



Work cell in Mexico

Operating performance-YLM Robot



Coordinate measure system with YLM robot



CNC machining center with YLM robot



Warehouse with YLM robot



MMK with YLM robot



Sanitary equipment with YLM robot



ACER with YLM robot



Automatic Rice Bag Stacking Line with YLM robot

Future Prospects

Future Prospects



“Work Cell Network” Plan



Entertaining the era of 5G network communication, using wireless communication technology to connect multiple single working stations to achieve working simultaneously at the whole area, this what we called Unmanned Work Cell condition.

“Combat Information Center ” Plan



Design low-energy power, monitor carbon emissions, adopt communication support format, achieve digital transmission system, collect and analyze data, and establish a large platform for smart manufacturing. The interface is in the form of web pages, which can be used in offices or mobile phones to monitor and grasp information.

「Service Transformation」



Using AR technology, long-distance instant messaging can be carried out to achieve zero-distance and zero-time difference service. Utilize virtual-real integration technology to achieve equipment maintenance, epidemic situation delivery, and remote in-plant education and training.



Financial statements

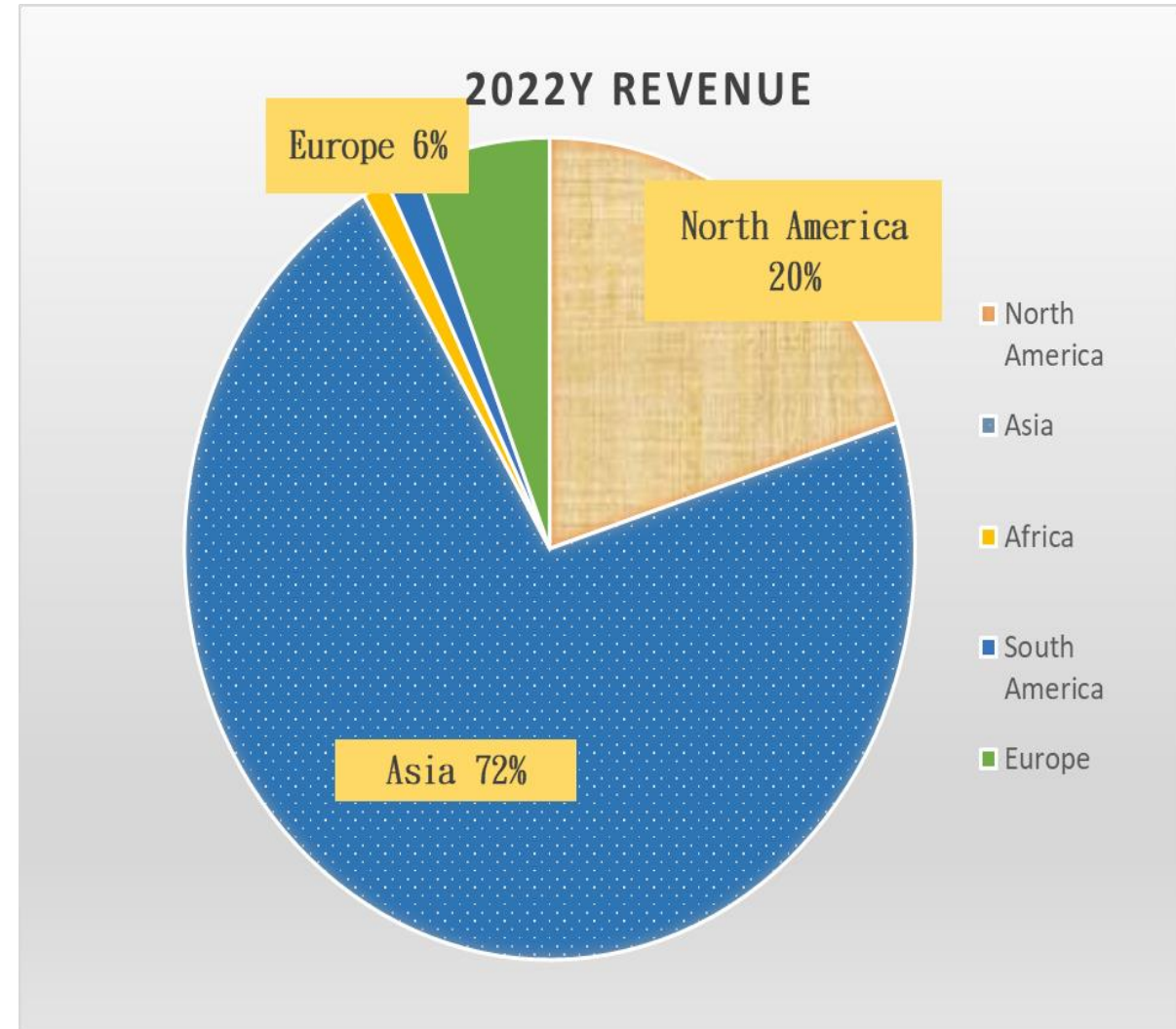
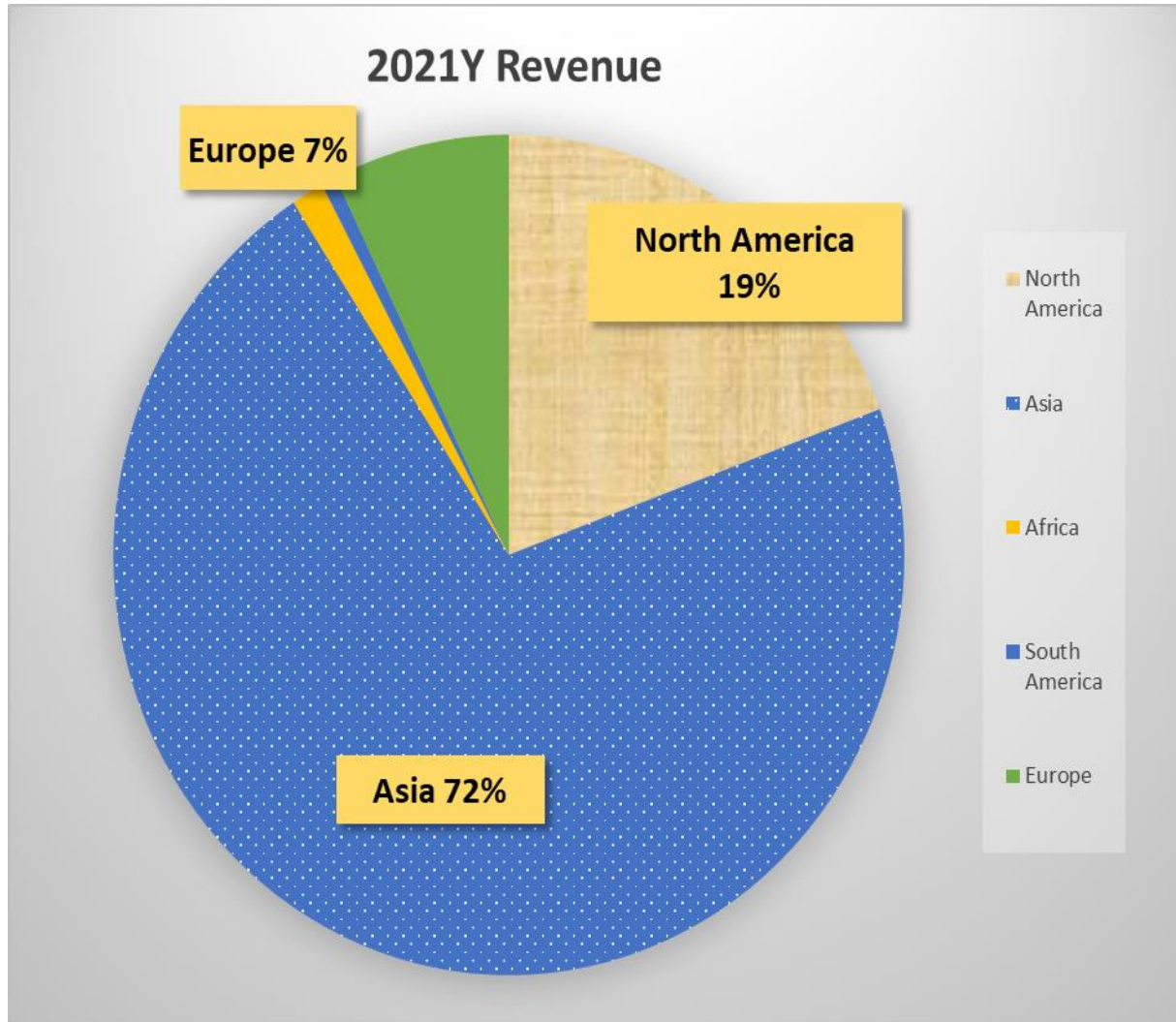
Statement of Comprehensive Income



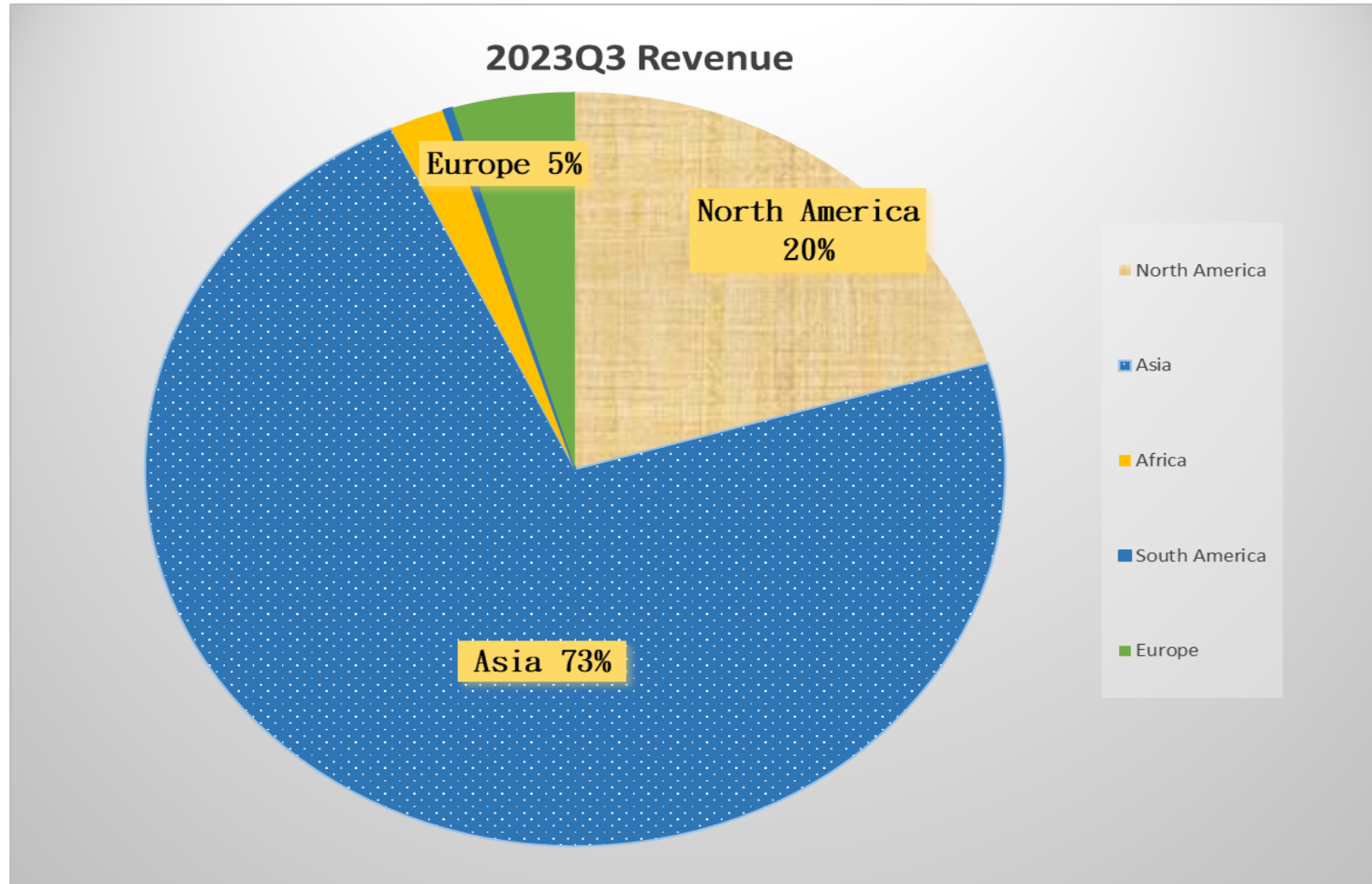
Unit: NTD Thousand

	2020Y		2021Y		2022Y		2022Q3		2023Q3	
	Amounts	%	Amounts	%	Amounts	%	Amounts	%	Amounts	%
Revenue	658,110	100%	823,592	100%	762,235	100%	543,156	100%	562,728	104%
Gross Profit	151,679	23%	204,512	25%	235,902	31%	158,101	29%	193,930	34%
Expense	286,477	44%	299,737	36%	301,369	40%	227,864	42%	231,786	41%
Operating Income	(133,192)	-20%	(93,450)	-11%	(65,452)	-9%	(69,748)	-13%	(37,848)	-7%
Non-operating Gain/Loss	(19,834)	-3%	(38,838)	-5%	49,635	7%	50,841	9%	4,401	1%
Net Income	(152,490)	-23%	(136,471)	-17%	(14,064)	-2%	(28,486)	-5%	(39,702)	-7%
EPS	(\$2.23)		(\$2.01)		(\$0.14)		(\$0.31)		(\$0.41)	

Global Sales Allocation



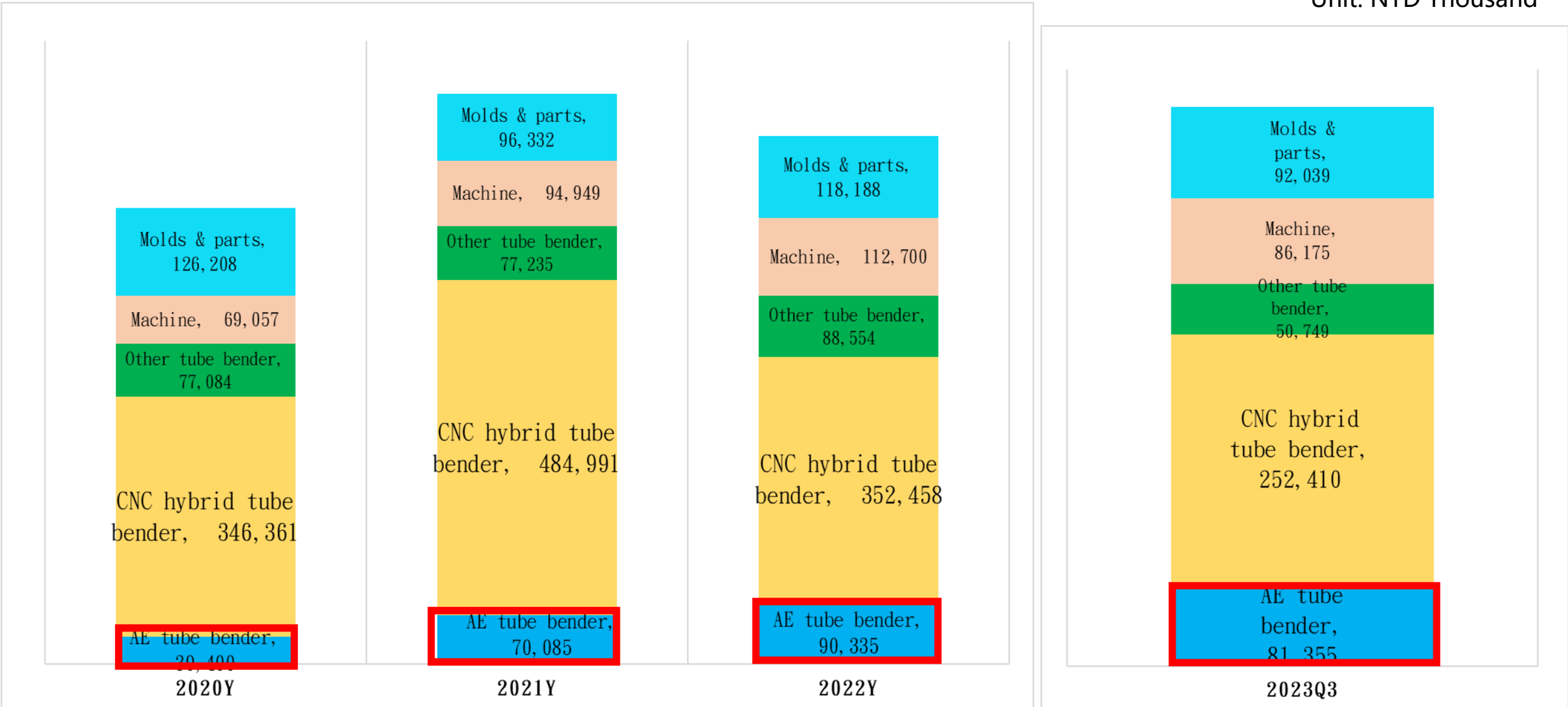
Global Sales Allocation



Main Revenue Source



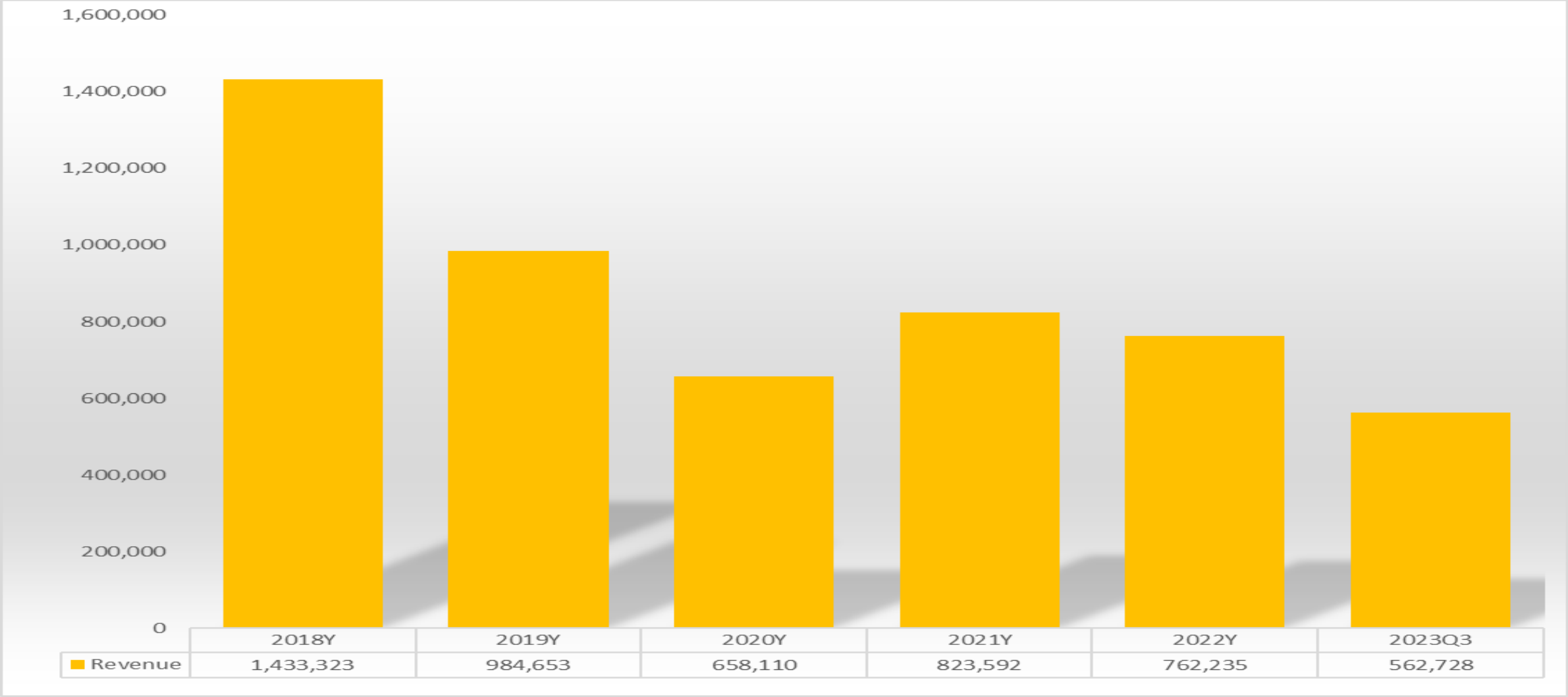
Unit: NTD Thousand



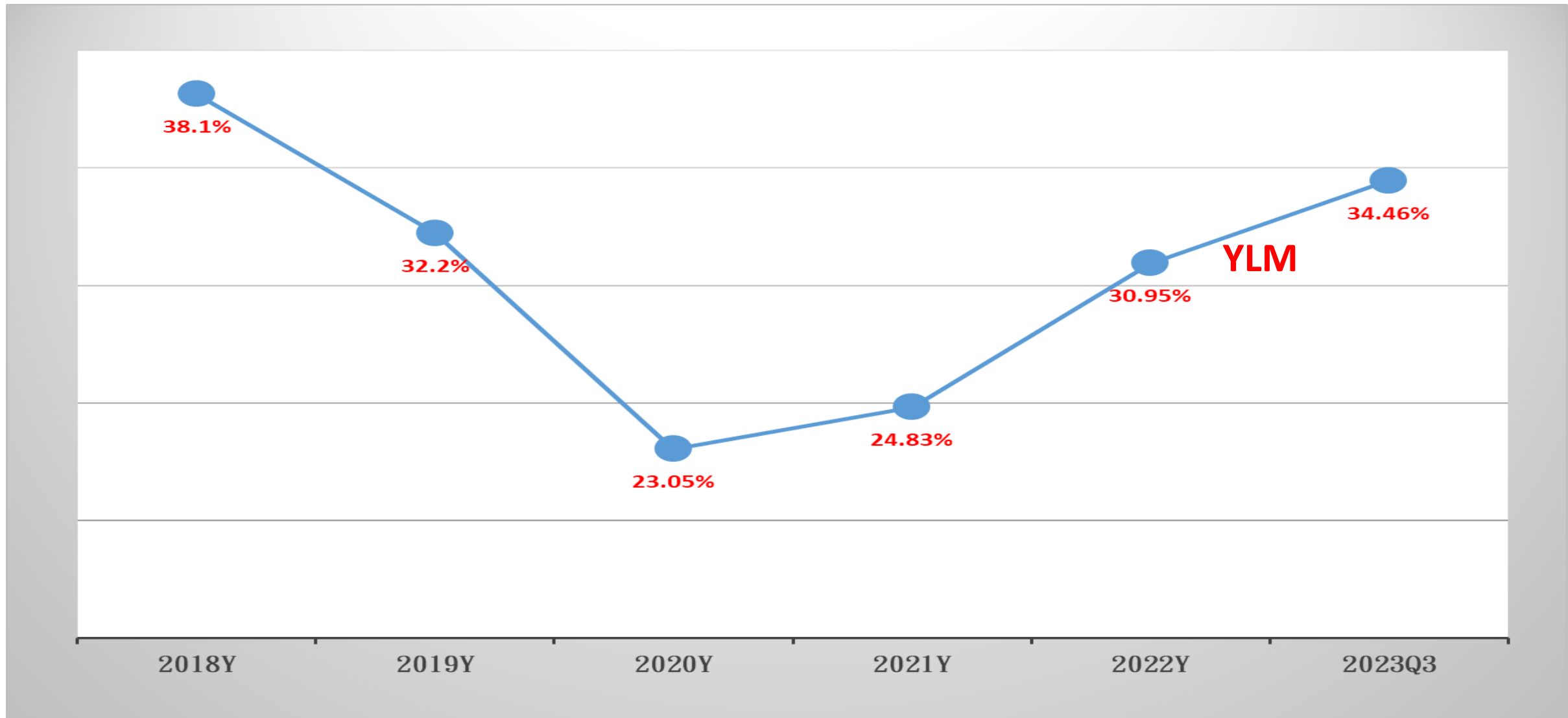
Revenue



Unit: NTD Thousand



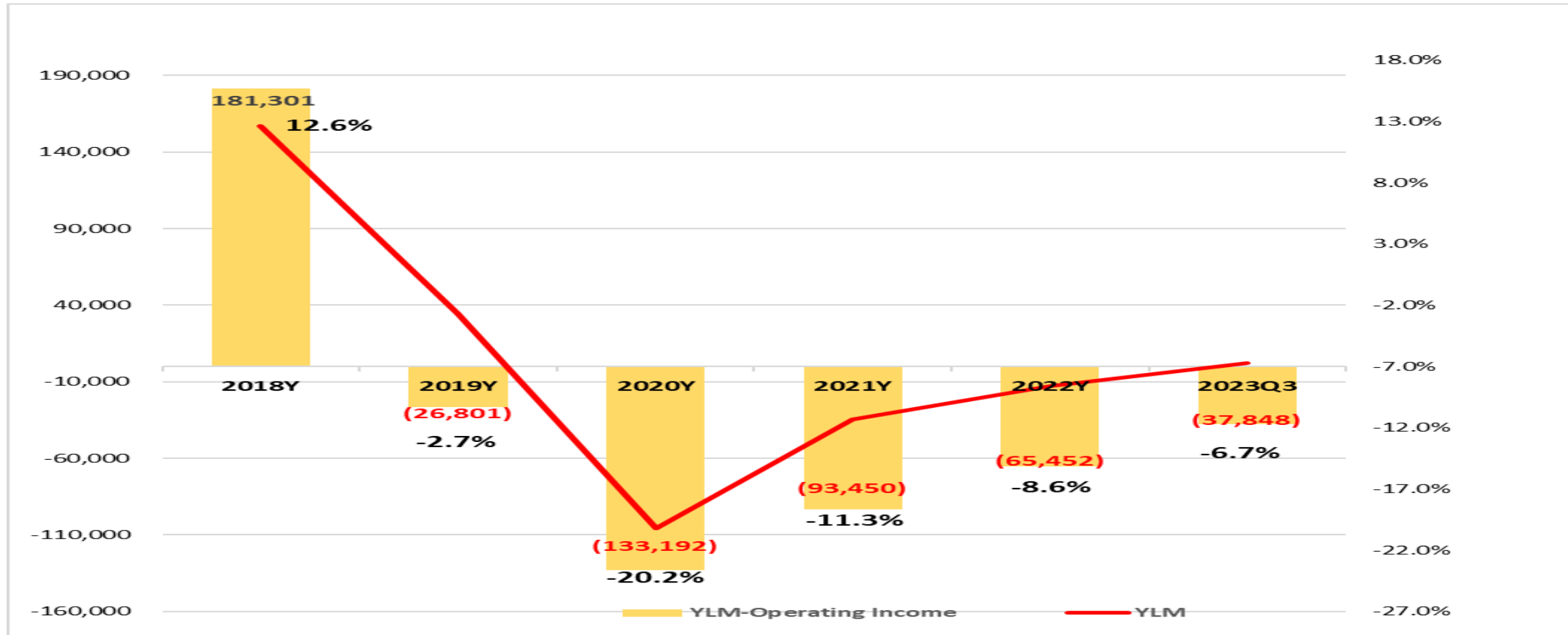
Continuous on high profit – Gross Profit



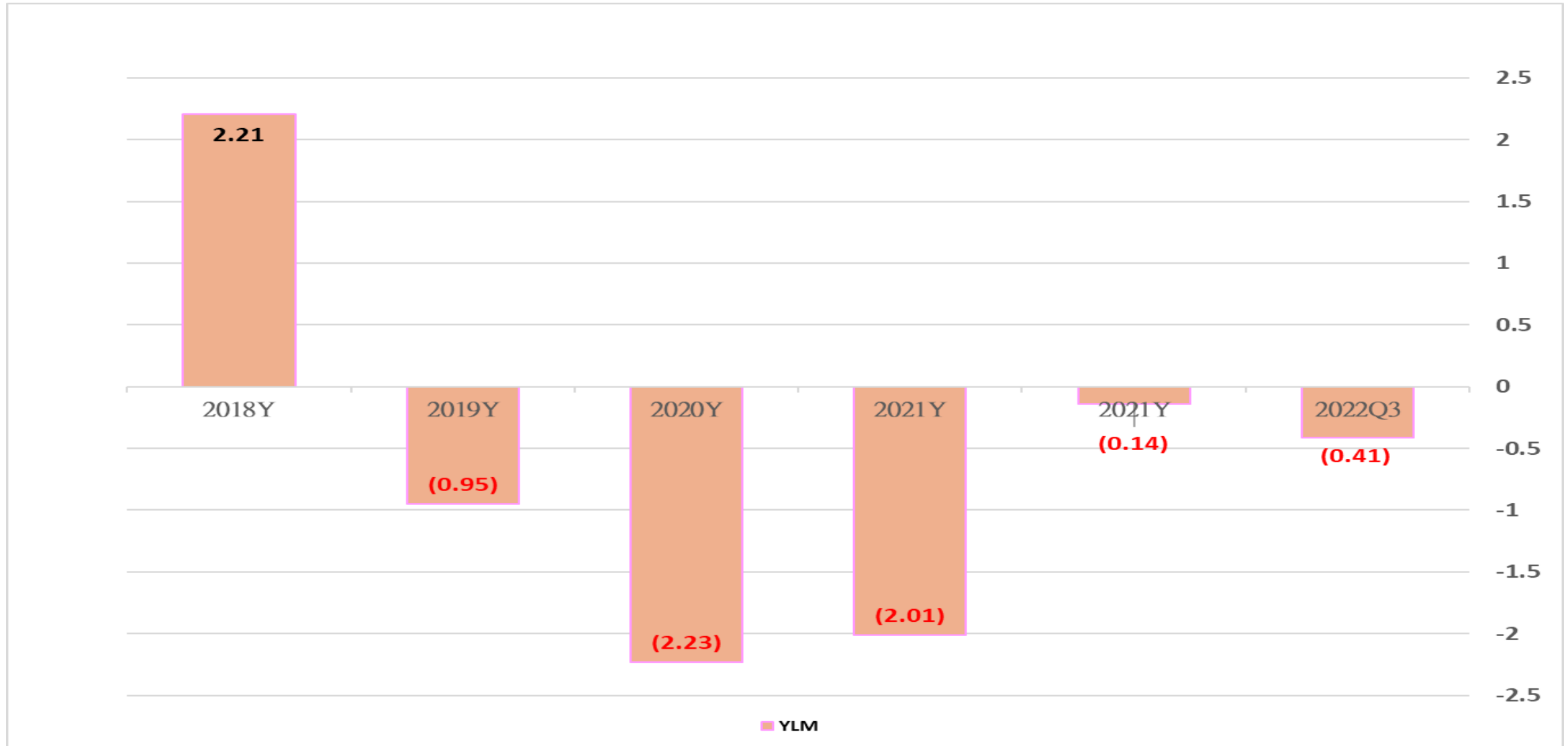
Income Efficiency – Net Profit



Unit : NTD Thousand, %



Create highest profit for shareholders -EPS



Balance Sheet



Unit: NTD Thousand

	2020Y		2021Y		2022Y		2022Q3		2023Q3	
Total Assets	2,746,009	100%	2,810,146	100%	2,473,551	100%	2,535,651	100%	2,357,616	100%
Cash and cash equivalents	278,965	10%	338,883	12%	265,115	11%	323,201	13%	251,335	11%
Current assets	1,494,462	54%	1,478,919	53%	1,238,285	50%	1,234,421	49%	1,134,744	48%
Property, plant and equipment	726,717	26%	832,867	30%	804,531	33%	814,554	32%	834,982	35%
Noncurrent assets	245,865	9%	159,477	6%	165,620	7%	163,475	6%	136,555	6%
Total liabilities	1,788,826	65%	1,686,713	60%	1,342,492	48%	1,418,191	56%	1,251,488	53%
Short-term loans	925,120	34%	783,703	28%	524,960	21%	544,493	21%	533,082	23%
Current liabilities	273,531	10%	293,418	10%	288,386	12%	311,714	12%	252,718	11%
Long-term loans	462,017	17%	496,135	18%	414,270	17%	435,239	17%	352,433	15%
Noncurrent liabilities	128,158	5%	113,457	4%	114,876	5%	126,745	5%	113,255	5%
Equity attributable to	949,555	35%	1,116,888	40%	1,116,888	45%	1,102,855	43%	1,095,407	46%
Total liabilities&equity	2,746,009	100%	2,810,146	100%	2,473,551	100%	2,535,651	100%	2,357,616	100%
Net value per share	14.1		12.8		12.8		12.6		12.5	
Debt Ratio	65.1%		60.0%		54.3%		55.9%		53.1%	
Current Ratio	148%		169%		185%		182%		176%	
Quick Ratio	78.3%		90.4%		75.7%		80.8%		68.9%	

A graphic featuring the text "Q&A" in a bold, dark grey font. The text is centered between two parallel, slightly slanted red lines. To the left of the top line, there are three red arrowheads pointing towards the center.

Q&A